

## Budget 2014

closing

| EXPENSES (€)                       |                   |                   |                   | REVENUES (€)                    |                   |                   |                   |
|------------------------------------|-------------------|-------------------|-------------------|---------------------------------|-------------------|-------------------|-------------------|
|                                    | Achieved          | Revised           | Achieved / Budget |                                 | Achieved          | Revised           | Achieved / Budget |
| <b>Overhead charges (10)</b>       | <b>121 824,04</b> | <b>125 700,00</b> | <b>96,92%</b>     | <b>Membership fees (70)</b>     | <b>122 490,00</b> | <b>122 490,00</b> | <b>100,00%</b>    |
| - General secretary (11)           | 80 000,00         | 80 000,00         | 100,00%           |                                 |                   |                   |                   |
| - Part-time secretary (12)         | 26 000,00         | 27 000,00         | 96,30%            | <b>Others (80)</b>              | <b>4 515,57</b>   | <b>4 500,00</b>   | <b>100,35%</b>    |
| - Office stationery (13)           | 0,00              | 200,00            | 0,00%             | Seminar (81)                    | 0,00              | 0,00              |                   |
| - Small equipment (14)             | 300,00            | 500,00            | 60,00%            | Financial products (82)         | 1 521,57          | 1 500,00          | 101,44%           |
| - Travelling expenses (15)         | 10 664,79         | 12 000,00         | 88,87%            | Contributions of Members (83)   | 0,00              | 0,00              |                   |
| - Mailing / telephone costs (16)   | 1 646,29          | 2 000,00          | 82,31%            | Advertisement + diversives (84) | 2 994,00          | 3 000,00          | 99,80%            |
| - Others (17)                      | 3 212,96          | 4 000,00          | 80,32%            |                                 |                   |                   |                   |
|                                    |                   |                   |                   |                                 |                   |                   |                   |
| <b>Surveys (20)</b>                | <b>18 993,93</b>  | <b>18 000,00</b>  | <b>105,52%</b>    |                                 |                   |                   |                   |
|                                    |                   |                   |                   |                                 |                   |                   |                   |
| <b>Seminar/Visits (30)</b>         | <b>851,37</b>     | <b>3 000,00</b>   | <b>28,38%</b>     |                                 |                   |                   |                   |
|                                    |                   |                   |                   |                                 |                   |                   |                   |
| <b>Communication (40)</b>          | <b>12 668,54</b>  | <b>12 000,00</b>  | <b>105,57%</b>    |                                 |                   |                   |                   |
| - Website (41)                     | 2 656,96          | 500,00            | 531,39%           |                                 |                   |                   |                   |
| - Leaflet/ads (42)                 | 906,00            | 1 000,00          | 90,60%            |                                 |                   |                   |                   |
| - Newsletter (43)                  | 6 801,38          | 7 500,00          | 90,69%            |                                 |                   |                   |                   |
| - Translation / Printing docs (44) | 0,00              | 0,00              |                   |                                 |                   |                   |                   |
| - Printing of documents (45)       | 2 304,20          | 3 000,00          | 76,81%            |                                 |                   |                   |                   |
|                                    |                   |                   |                   |                                 |                   |                   |                   |
| <b>OVERALL EXPENSES</b>            | <b>154 337,88</b> | <b>158 700,00</b> | <b>97,25%</b>     | <b>OVERALL REVENUES</b>         | <b>127 005,57</b> | <b>126 990,00</b> | <b>100,01%</b>    |

|                             |                   |                   |
|-----------------------------|-------------------|-------------------|
| <b>NET RESULT</b>           | <b>-27 332,31</b> | <b>-31 710,00</b> |
| <b>RESERVE FORMER YEARS</b> | <b>99 712,42</b>  | <b>99 712,42</b>  |
| <b>NEW RESERVE</b>          | <b>72 380,11</b>  | <b>68 002,42</b>  |

|                     |                   |        |
|---------------------|-------------------|--------|
| Full fees           | 5000 x25 members  | 125000 |
| 50% fees            | 2500 x1 members   | 2500   |
| Hosting rebate 2014 | -2500 x2 meetings | -5000  |
|                     |                   | 122500 |